



CEI / IFCI

Implementation Framework for Chemical Innovation

| | Stage 1 Bench Scale | Stage 2 Pilot Scale | Stage 3 Commercial Scale |
|-----------------------------|--|---|---|
| Characteristics | <ul style="list-style-type: none"> One or more experiment stations Bench or glove-box size One or two experimenters Investment up to \$100K Focus on confirming technology or process | <ul style="list-style-type: none"> Includes build, operate, revise Owned, leased, or host space Small team of technology specialists Investment \$100K to \$2M Focus on safe + economical scale up | <ul style="list-style-type: none"> Includes build and early production Permanent space or long term lease Full staffing plan Investment of \$1M and up Focus on construction and production |
| Prerequisites | <ul style="list-style-type: none"> Project Charter and success criteria Prelim. R&D done and shared with team Investment plan for all Stages Identify IP protection needs Resources are aligned | <ul style="list-style-type: none"> Bench Scale success proven Bench Scale issues addressed Investment Plan has continued support Goals and success criteria defined Resources ready for extended operations | <ul style="list-style-type: none"> Bench Scale success achieved Complete data package ready Investment plan supported Commercial Scale reporting plan done All material logistics in place |
| Activities and Goals | <ul style="list-style-type: none"> PDCA methodology of experiments Stakeholder Communication Plan Focus activities to support Project Charter Gather evidence of success Complete Lessons Learned | <ul style="list-style-type: none"> Design, build, operate new pilot system Nurture new and existing stakeholders ID early adopters for Commercial Scale Begin Product Marketing Plan Complete Lessons Learned | <ul style="list-style-type: none"> Design, build, operate production system Production plan closely monitored Cater to early adopters to gather feedback Gather production and Q/C feedback Monitor and report on production costs |
| Resources | <ul style="list-style-type: none"> Main innovator very involved “All Hands on Deck” attitude Identify/Secure 3rd party resources Bench Scale facility requirements | <ul style="list-style-type: none"> Funding for operating, decommissioning, and disposition of waste Resources for extended operations/activities Confirm 3rd party resources and raw materials Pilot Scale facility requirements | <ul style="list-style-type: none"> Secure competent resources ID org. resources including production and maintenance Secure funding for all facets of this stage Commercial Scale facility requirements |
| Risks | <ul style="list-style-type: none"> Establish and use Risk Register Monitor expenses vs. budget Evaluate safety risks for novel processing Stick to Stakeholder Communication Plan Have reserves for cleanup or deviations | <ul style="list-style-type: none"> Use proper Hazard Assessment Techniques Secure good documentation in all areas Use Change Management Process Protect IP with procedures and documents Agree on production limits of this scale | <ul style="list-style-type: none"> Use proven methods for Project Approach Risk identification expands to supply chain, competition, early adopters Start maintenance and sustaining plans Invest in sales, marketing, early adopters |
| Stakeholder Needs | <ul style="list-style-type: none"> Well documented success criteria Convey risks and mitigation plans Utilize Project Charter for alignment Report frequently on expenses and results Educate on CEI/IFCI process | <ul style="list-style-type: none"> Well documented success criteria Continue risk awareness activities Report frequently on schedule, expenses, results both positive and negative | <ul style="list-style-type: none"> Well documented success criteria Utilize expanded Stakeholder Communication Plan Report according to Commercial Scale Reporting Plan |